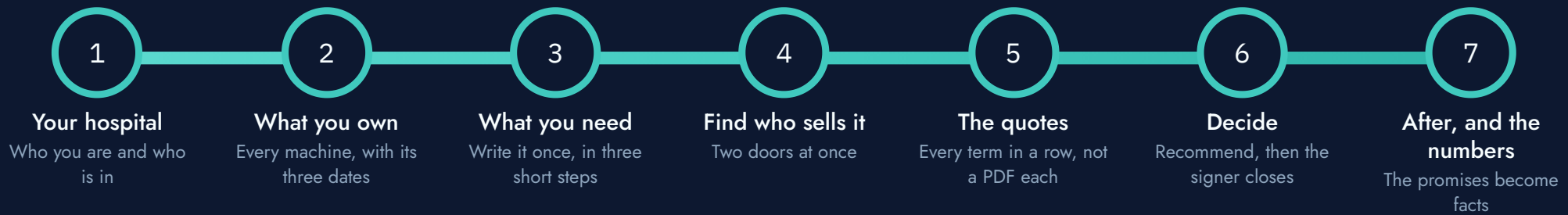


The Canipus hospital map

Seven steps, walked left to right. Everything the portal does for a hospital sits at exactly one of them. Read this once on your first day; after that the map is always on Home and the strip under every page head says where you are.



Every feature, at its stop

Seven stops, left to right. Grey chips: who usually does it. Amber chips: the owner doctor or the administrator. The amber band under each stop says what the company, the distributor or the doctor sees at that moment.

1 · Your hospital

Who you are and who is in

- The hospital
- Invite a colleague
- Your name
- Remove

owner doctor

administrator

everyone reads

2 · What you own

Every machine, with its three dates

- Add a machine
- Add many from a sheet
- The dates
- It broke
- Rate the service

purchase

biomedical

owner doctor

administrator

3 · What you need

Write it once, in three short steps

- Write a requirement
- The shortlist, before you write
- Saved as you go
- Open a requirement
- Withdraw the requirement

purchase

biomedical

owner doctor

4 · Find who sells it

Two doors at once

- The register · CDSCO
- Records on Canipus
- Who sells near you
- Name who you buy through
- What the market said

purchase

biomedical

5 · The quotes

Every term in a row, not a PDF each

- The table
- Film · Brochure · The page
- Certificates, as files
- Shortlist
- Conversation

purchase

biomedical

doctor reads

owner doctor

6 · Decide

Recommend, then the signer closes

- Recommend
- Choose a quote and close
- Download as a sheet · Print the comparative statement
- Withdraw the requirement

purchase recommends

owner doctor closes

administrator closes

7 · After, and the numbers

The promises become facts

- Mark it installed
- Rate the service
- It broke
- The numbers
- What similar hospitals asked for · What your doctors checked

owner doctor

administrator

purchase

biomedical

The other side

Companies see your kind and city, never your name, until you let one in.

The other side

A breakdown is a line on the company's conversation; the hours go on its record.

The other side

Companies in the category see it on their desk, without your name.

The other side

A licence holder gets a letter with the requirement, never your name.

The other side

The company fills every term as a field; the quote is a record with a date.

The other side

The chosen company sees Chosen; the rest are told another was chosen.

The other side

The rating and the breakdown count sit on the record every hospital reads.



STOP 1 OF 7

Your hospital

Who you are and who is in

Menu: 1 · Your hospital. Two screens: The people and The hospital.



WHY IT EXISTS

Everything on Canipus happens under the hospital's name, and everyone you invite sees the same desk: the same requirements, the same quotes, the same conversations. Set this up once and the rest of the path knows who is asking.

WHO DOES IT

owner doctor

administrator

everyone reads

THE OTHER SIDE

Companies see your kind and city, never your name, until you let one in. A visiting doctor of yours sees the desk and can send a device to it.

WHAT YOU PRESS, AND WHAT HAPPENS

1

The hospital

Name, kind, beds, city, registration number, NABH. Canipus checks it and marks it checked; companies see the kind and the city, never your name, until you let one in.

2

Invite a colleague

Name, email, and what they do here: Owner doctor, Administrator, Purchase, Biomedical, Doctor. Up to twelve people. A doctor already on Canipus is found by name.

3

Your name

How you are named on every line you write. Change it any time.

4

Remove

Only the owner doctor or the administrator invites and removes.

Next: 2 · What you own. Put the machines you already have on file.



STOP 2 OF 7

What you own

Every machine, with its three dates

Menu: 2 · What you own.



WHY IT EXISTS

A hospital buys when a warranty ends, an AMC lapses or a machine is ten years old. Until the installed base is on file, nobody on Canipus can see those dates coming. Once it is, the reminders, the ninety day rating and the breakdown record all start from here.

WHO DOES IT

purchase

biomedical

owner doctor

administrator

THE OTHER SIDE

A breakdown on a machine bought through Canipus is a line on the company's conversation: "It broke: screen dead (the quote says you come within 24 h)". The hours go on its record for every hospital to read.

Next: 3 · What you need. Write the first requirement.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 Add a machine**
What it is, who made it, model and serial, category, the day it was installed, what it cost, warranty end, service contract (AMC, CMC or none) and its due date, calibration due.
- 2 Add many from a sheet**
Download the blank sheet, fill one machine a line, choose it. Read it first shows every line and any it cannot read; then Put them.
- 3 The dates**
Amber within thirty days, red when passed. A reminder is written a month before each date.
- 4 It broke**
Say what happened. Then The engineer came, then It is fixed, each stamped. The hours are counted against the promise on the quote and go on the company's record.
- 5 Rate the service**
Ninety days after installation, one to five stars. Never shown as words; it becomes part of the company's record.
- 6 The words · The dates · Take it off the list**
Edit a machine you added; a machine that came from a requirement stays.



STOP 3 OF 7

What you need

Write it once, in three short steps

Menu: 3 · What you need. The board on a laptop, the list on a phone.



WHY IT EXISTS

A requirement is the question every company answers in the same shape. It is written once, never edited, and moves left to right on the board: Written, Quoting, Chosen, Installed.

WHO DOES IT

purchase

biomedical

owner doctor

THE OTHER SIDE

Companies in that category see the requirement on their desk, by category and city, without your name. Your name reaches a company only when you invite it or let it in.

Next: 4 · Find who sells it, on the requirement's second tab.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 Write a requirement**
Step 1, what and how many: the category, the title in your words, the quantity, where. Step 2, what it must have: the family's asks are ticked for you with the reason each is asked; add your own. Step 3, how you will pay, by when, the budget band.
- 2 The shortlist, before you write**
On Home: records something real points at, your doctors' checks, hospitals near you, your own dates. Invite one straight to a requirement, or write from it.
- 3 Saved as you go**
Close the sheet and it waits on Home; Start afresh instead throws it away.
- 4 Open a requirement**
Four tabs: 1 As written, 2 Find who sells it, 3 The quotes, 4 Decide. The strip above shows which stop you are at.
- 5 Withdraw the requirement**
On tab 4. A requirement is never edited, only withdrawn.



STOP 4 OF 7

Find who sells it

Two doors at once

Inside a requirement, tab 2 · Find who sells it.



WHY IT EXISTS

The government register knows every licence holder in the country; Canipus knows who has a record, a film and a price. The tab opens both at once so the requirement reaches everyone who could quote, including the distributor you already buy from.

WHO DOES IT

purchase

biomedical

THE OTHER SIDE

A licence holder gets a letter with the requirement and never your name. Claiming its licence brings it onto Canipus, where it picks a record and quotes. A company you let in sees your hospital's name from then on.

Next: 5 · The quotes, on the requirement's third tab.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 The register · CDSCO**
Every licence holder whose devices fit the words of your requirement. Press Send the requirement and Canipus writes the letter, with the requirement on it and never your name. Take it back works until a person at the Canipus desk releases it.
- 2 Records on Canipus**
Every live record in the category, verified first, near first. Invite to quote puts the requirement on their desk. The page, the film and the brochure open from the card.
- 3 Who sells near you**
The distributors a maker named for your state. Ask them to quote on the maker's record; their quote sits in the table beside the others, marked as through a distributor.
- 4 Name who you buy through**
Your own distributor, on Canipus or not. When a maker names them too, the channel shows on every requirement.
- 5 What the market said**
The price band in this category once three quotes exist. No hospital is ever named.



STOP 5 OF 7

The quotes

Every term in a row, not a PDF each

Inside a requirement, tab 3 · The quotes. Also Menu: 5 · The quotes, every requirement with what you have not read.

- 1
- 2
- 3
- 4
- 5
- 6
- 7

WHY IT EXISTS

A quote on Canipus is the whole quote: price, five years, warranty, service, response hours, spares, training, certificates, delivery, payment, each a field. So five quotes sit side by side and every row can be compared, and each company talks to you on its own line.

WHO DOES IT

purchase biomedical doctor reads

owner doctor

THE OTHER SIDE

The company fills every term as a field, so the quote is a record with a date it can be held to later. A new quote supersedes; nothing is edited.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 The table**
One column per company. Price, five years, every term of the family, what the record prints, the public rate (NPPA, CGHS, PM-JAY) matched on the words of the requirement, valid until.
- 2 Film · Brochure · The page**
Under the company's name. The film plays in a sheet over the table; the brochure opens as a PDF.
- 3 Certificates, as files**
The CDSCO licence, CE or FDA, the IEC 60601 report, as the company attached them to the quote.
- 4 Shortlist**
A star and a note with your name; everyone in the hospital sees it on the table.
- 5 Conversation**
One company, one requirement, every line kept. Ask, Ask for a demo with dates, Delivered, Returned. Let them in or Not this time when a company asks to quote.

Next: 6 · Decide, on the requirement's fourth tab.



STOP 6 OF 7

Decide

Recommend, then the signer closes

Inside a requirement, tab 4 · Decide.



WHY IT EXISTS

In a hospital above a nursing home, purchase compares and recommends; the owner doctor or the administrator signs. Decide keeps that order and writes the paper trail on its own: who recommended, who approved, and the comparative statement to file.

WHO DOES IT

purchase recommends

owner doctor closes

administrator closes

THE OTHER SIDE

The chosen company sees Chosen; the others are told another was chosen. The sale happens between you and them; nothing is paid on Canipus.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 Recommend**
On tab 3, one quote, with a line of why. The recommendation goes to the Home of the owner doctor and the administrator.
- 2 Choose a quote and close**
Below ₹ 5 lakh purchase or biomedical may close here. At ₹ 5 lakh and above the owner doctor or the administrator closes, from their Home or from this tab. A reason is optional; the others are told.
- 3 Download as a sheet · Print the comparative statement**
The table as the document the auditor asks for, with Prepared by, Recommended by and Approved by. Nothing in it is estimated.
- 4 Withdraw the requirement**
When nothing is chosen. The record stays as written.

Next: 7 · After, and the numbers. Mark it installed.



STOP 7 OF 7

After, and the numbers

The promises become facts

Menu: 7 · The numbers. Mark it installed on the requirement's Decide tab; the machine then lives at 2 · What you own.



WHY IT EXISTS

A purchase is not over at the close. The machine joins what you own with its dates, the company's promises are measured from now on, and the board reads the numbers without asking purchase for a report.

WHO DOES IT

owner doctor

administrator

purchase

biomedical

THE OTHER SIDE

The rating and the breakdown count sit on the company's record, which every hospital on Canipus reads before it invites them.

WHAT YOU PRESS, AND WHAT HAPPENS

- 1 Mark it installed**
The day it was installed. The machine lands in What you own with its warranty, AMC and calibration dates.
- 2 Rate the service**
Ninety days later, on the machine. It becomes part of the company's record.
- 3 It broke**
On the machine. The hours until the engineer comes are counted against the promise on the quote.
- 4 The numbers**
Requirements written, quotes received, companies that quoted, days to the first quote, assets on file, where the chosen money went, as a board would read them. With a PDF and a sheet.
- 5 What similar hospitals asked for · What your doctors checked**
On Home and in The numbers.

Back to the map. The next requirement starts at 3.

Five roles, one desk

Everyone you invite sees the same desk. What differs is who may close a purchase and who may invite. Purchase and biomedical carry the path day to day; the owner doctor and the administrator sign.

	1 · Your hospital	2 · What you own	3 · What you need	4 · Find who sells it	5 · The quotes	6 · Decide	7 · After, and the numbers
Owner doctor	sets up	reads	reads	reads	reads	closes	reads
Administrator	sets up	reads	reads	reads	reads	closes	reads
Purchase	reads	adds	writes	finds	compares	recommends	installs
Biomedical	reads	adds, marks	writes	finds	compares	recommends	rates
Doctor	reads	reads	sends a device	reads	reads	recommends	reads

Owner doctor

Owns or runs the hospital.
Invites and removes people.
Sees recommendations on Home and closes any quote.
Reads the numbers.

Administrator

Runs the place. The same powers as the owner doctor on the desk: invites, closes, reads the numbers.

Purchase

Writes requirements, finds who sells it, reads the quotes, shortlists and recommends, closes below ₹ 5 lakh, keeps the assets and their dates.

Biomedical

Keeps the machines running.
Adds machines and dates, marks breakdowns and fixes, rates the service, reads and recommends quotes, closes below ₹ 5 lakh.

Doctor

Practises here. Reads the desk, shortlists and recommends a quote, sends a device they checked on Canipus straight to the desk.
Never closes.

Twelve words, once

A requirement

What the hospital needs, written once in three steps. Never edited, only withdrawn. Moves Written, Quoting, Chosen, Installed.

The whole quote

A company's answer with every term as a field, so quotes sit side by side. A record with a date.

The register

The government's CDSCO list of licence holders. Canipus keeps a mirror and writes letters from it.

A record

A company's page for one product or service on Canipus, with its film, brochure and printed price.

Verified · Stated

Verified: the licence or registration was checked at the source. Stated: the company says so and nobody has checked yet.

The public rate

NPPA ceiling, CGHS rate or PM-JAY implant rate, matched on the words of the requirement and shown under the quotes.

Five years

The price plus four years of the service contract. The figure hospitals should compare on.

The comparative statement

The quotes table as a document, with Prepared by, Recommended by and Approved by.

A channel

A distributor a maker named for a state, confirmed by both. It can quote on the maker's record.

Let them in

A company that asked to quote sees your hospital's name only after you let it in.

The strip

The line under every page head: the seven stops, where you are, and the next one.

The walk

Seven cards on the first sign in. Replay it from the menu: Walk the path again.

WHEN YOU ARE STUCK

Three places to look

Home is the map

The seven stops with where you have reached, what needs you today, and one button for the next step. Every page head has the strip: you are here, next is there.

Walk the path again

In the menu under The map. Seven cards, one per stop, two minutes. Nothing changes while you walk.

WhatsApp us

At the bottom of the menu. A person at Canipus answers the same day.

Nothing is paid on Canipus. Companies see your kind and city, never your name, until you let one in. Every figure on the desk is as the company sent it; nothing is estimated.